New Pay Practices Effective 9-25-00

| Pay Practice                                                                           | Application                                                                                                                                                           | Same Position # or to<br>Different Position # | Competitive or<br>Non-Competitive  | New Pay Guidelines                                                                                                                                                                | Current Pay Guidelines                                                                                                                               |
|----------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| Starting Pay                                                                           | □ New employee □ Rehires                                                                                                                                              |                                               | Competitive                        | Negotiable from minimum of pay band up to 15% above current salary not to exceed pay band maximum (Exceptions higher than 15% may be granted as appropriate at agency discretion) | Negotiable from minimum of pay grade up to 10% above current salary  (Exceptions higher than 10% may be granted as appropriate at agency discretion) |
| Promotion                                                                              | ☐ Movement to a different Role in a higher pay band                                                                                                                   | Different Position #                          | Competitive                        | Negotiable from minimum of new pay band up to 15% above current salary. (Salary may not be below the minimum of the new pay band.)                                                | Non-negotiable, 9.3% above current salary or to the minimum of the higher salary grade for 1 to 2 salary grade change                                |
| Voluntary Transfer                                                                     | Movement within same Role or to different Role in the same pay band                                                                                                   | Different Position #                          | Competitive                        | Negotiable from minimum of pay band up<br>to 15% above current salary not to<br>exceed pay band maximum                                                                           | No salary increase permitted under current policy                                                                                                    |
|                                                                                        |                                                                                                                                                                       | Different Position #                          | Non-Competitive                    | Negotiable from minimum of pay band up<br>to 10% above current salary not to<br>exceed pay band maximum                                                                           | No salary increase permitted under current policy                                                                                                    |
| Voluntary Demotion                                                                     | Movement to a different Role in a lower pay band                                                                                                                      | Different Position #                          | Competitive or Non-<br>Competitive | Negotiable from minimum of pay band up<br>to current salary not to exceed pay band<br>maximum (Agency option to freeze<br>salary above maximum for 6 months)                      | Starting pay policy, not to exceed<br>employee's current salary                                                                                      |
| Temporary Pay<br>(Assuming new duties<br>and responsibilities on a<br>temporary basis) | ☐ Different Role in a higher pay band                                                                                                                                 | Same position #                               | Non-Competitive                    | 0-15% above current salary not to exceed pay band maximum                                                                                                                         | Limited generally to 6.9%                                                                                                                            |
|                                                                                        | Temporary pay for same or different Role in the same pay band                                                                                                         | Same position #                               | Non-Competitive                    | 0-10% increase not to exceed pay band maximum                                                                                                                                     | No salary increase permitted under current policy                                                                                                    |
| Role Change<br>(Formerly Reallocation)                                                 | Upward: movement to a different Role in a higher pay band                                                                                                             | Same position #                               | Non-Competitive                    | 0-10% increase or to minimum of higher pay band                                                                                                                                   | Up to 9.3% increase or to minimum of the higher salary grade                                                                                         |
|                                                                                        | Downward: Movement to a different Role in a lower pay band                                                                                                            |                                               |                                    | No change in salary unless above maximum of the lower pay band, reduce after six months                                                                                           | No change in salary unless above maximum of the lower pay grade, reduce after six months                                                             |
|                                                                                        | Lateral: Movement to a different Role in the same pay band                                                                                                            |                                               |                                    | 0-10% increase not to exceed pay band maximum                                                                                                                                     | No change in salary                                                                                                                                  |
| In-Band Adjustment                                                                     | No change in Role title  Change in duties  Application of new knowledge/skills/abilities from education, certification, licensure, etc.  Retention Internal alignment | Same position #                               | Non-Competitive                    | 0-10% increase not to exceed pay band maximum, maximum 10% per fiscal year for In-Band Adjustments (to include any increase for Lateral Role Change)                              | No current practice                                                                                                                                  |
| Disciplinary or<br>Performance-related<br>Salary Action                                | ☐ Same or lower pay band                                                                                                                                              | Same or<br>Different Position #**             | Non-Competitive                    | Minimum 5% decrease or to lower pay band                                                                                                                                          | Decrease in pay of 9.3% or to range maximum                                                                                                          |
| Competitive Salary<br>Offer                                                            | Outside offer (including other state agencies)                                                                                                                        | Same position #                               | Non-Competitive                    | Match outside offer not to exceed maximum of pay band                                                                                                                             | Match outside offer not to exceed maximum of salary grade                                                                                            |

## All salary actions require the consideration of the following pay factors:

Agency Business Need Work Experience & Education

Duties & Responsibilities Knowledge, Skills, Abilities, & Competencies

Performance

Internal Salary Alignment

**Total Compensation** Market Availability

Training, Certification, License, etc. Salary Reference Data

**Budget Implications** Long Term Impact

Current Salary

<sup>\*\*</sup> Note: Agency must reduce the duties of the employee in order to reduce the pay.