

**Request for Proposals: Administrative Services for Total  
Population Health Management**

**RFP # OHB12-02**

**Issued: December 5, 2011**

**ADDENDUM # 2**

**Issued: December 21, 2011**

GENERAL

These questions were received after the mandatory pre-proposal meeting. A copy of this addendum shall be included in your submission signed by a company officer:

X

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Questions and Answers:

1. What vendors do you currently have in place today for: Wellness(Screenings), disease management, Health Web Portal, health decision support etc?  
*Answer: Please see the DHRM website at <http://www.dhrm.virginia.gov/hbenefits/employeestoc.html>*
2. Who manages your health plan?  
*Answer: Please see the DHRM website at <http://www.dhrm.virginia.gov/hbenefits/employeestoc.html>*
3. What is the difference between your lifestyle and disease management programs?  
*Answer: Assume all care management programs are the offerors best practice efforts for a plan with the Commonwealth's characteristics.*
4. Please describe the role of your 9 wellness coordinators. Is the state looking to replace the existing 9 wellness coordinators or have a vendor integrate with them?  
*Answer: See Addendum #1*

5. Are you looking to award one vendor for your entire population or multiple best in class?  
Answer: One contract is anticipated
6. How many sites do you currently provide the Health Checks biometric screening services?  
Answer: Please refer to the RFP and Addendum #1.
7. How many members participate in this program?  
Answer: Population numbers were provided at the pre-proposal meeting, please work with the information you have been provided thus far.
8. What lifestyle management programs do you have in place today?  
Answer: See website <http://www.dhrm.virginia.gov/hbenefits/employeestoc.html> and assume all care management programs are the offerors best practice efforts for a plan with the Commonwealth's characteristics.
9. What is your current incentive structure?  
Answer: We want your best solution.
10. As it relates to Section 1.1 Tracking population – Please define engagement, participation, successful and unsuccessful engagement?  
Answer: See Addendum #1
11. As it relates to Section 1.1 Tracking population – What is the measurement period?  
Answer: To be determined/negotiated. The Commonwealth fiscal year begins June 30<sup>th</sup> and ends on July 1<sup>st</sup>.
12. As it relates to Section 1.1 Tracking population – what format would you like the tracking report in twice per year?  
Answer: We are interested in your proposal.