

Commonwealth of Virginia Contracted Executive Search Firms

Contract Number: DHRM14-01

Contract Title: Executive Search Consulting Services

Contract Period: April 25, 2014 through April 24, 2016

Company Name	Contact	SWAM Status	Cost Per Search	Type of Positions
Colin Baenziger & Associates	Colin Baenziger, Project Manager Owner & Principal Colin Baenziger & Associates 2055 South Atlantic Avenue, Suite 504 Daytona Beach Shores, FL 32118 (561) 707-3537 - OFFICE (888) 635-2430 - FAX Colin@cb-asso.com	Pending	*Fixed Fee \$19,000; additional \$750 per finalist background check *See Vendor Proposal for billing details.	High-Level - positions requiring specialized qualifications and experience in disciplines critical to the Commonwealth's business operations.
Springsted, Inc.	John A. Anzivino, Project Director Senior Vice President & Client Representative Springsted, Inc. 1564 East Parham Road Richmond, VA 23228-2360 (804) 726-9750 - OFFICE (804) 726-9752 - FAX janzivino@springsted.com	None	* Option 1 - \$16,500 plus \$4,500 for single position; * Option 2 - \$15,250 plus up to \$4,000 out of pocket expenses for single position in the same department with initial profile development and report presentation conducted electronically; * Option 3 - \$14,250 initial profile development and report presentation conducted electronically per position and \$14,750 per position if onsite interviews and presentation are required. *See Vendor Proposal for billing details.	High-Level - positions requiring specialized qualifications and experience in disciplines critical to the Commonwealth's business operations.